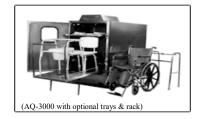


Medical Equipment Washing and Decontamination Systems 800-208-9274 715-463-5851 Fax 715-463-5853



Wheelchair Cost Recovery

	MANUAL	AQUA PHASE
LABOR SUMMARY: Washes per Month-6/d Wages Paid to Personnel	200 \$15.00	200 \$15.00
Average Wash TimeMinutesMonthly Hours Spent WashingHours	30 100	5 16.67
Monthly Cost of Wages Employer Taxes & Benefits - Estimated 32%	\$1,500.00 \$480.00	\$250.00 <u>\$80.00</u>
Monthly Personnel Costs	\$1,980.00	\$330.00
Annual Personnel Costs	<u>\$23,76.00</u>	\$3,960.00
CONSUMABLE SUMMARY:		
Chemical Cost Per Gallon Chairs Washed Per Gallon	\$25.00 <u>32</u>	\$25.00 <u>80</u>
Monthly Chemical Costs	\$156.25	\$62.50
Annual Chemical Costs	<u>\$1,875.00</u>	\$750.00
ANNUAL SUMMARY:		
Annual Wages	\$23,760.00	\$3,960.00
Annual Consumables	\$1,875.00	\$750.00
TOTAL ANNUALLY:	<u>\$25,635.00</u>	<u>\$4,710.00</u>
Projected Annual Cost Reduction		\$20,925.00
Projected Monthly Cost Reduction		\$1,743.75

NOTE: Consumables figures are a comparison between a high pressure washer and Aqua Phase. Aqua Phase does not require 5 minutes of operator interaction for a wash cycle. Comparison places no value for additional work hours available monthly. Benefits included 40 hours vacation. Cost recovery based on 9 wheelchairs washed per day. Does not include all other medical equipment that can be washed.